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1 UNITED STATES DISTRICT COURT
2 SOUTHERN DISTRICT OF NEW YORK

3 -----x
4 KOOKMIN BANK CO., LTD.,

5 Plaintiff,

6 v.

22 CV 05602 (GHW)

7 BEN ASHKENAZY,

8 Defendant.

9 -----x
10 DAOL REXMARK UNION STATION, LLC,
11 KOOKMIN BANK CO., LTD.,

12 Plaintiffs,

13 v.

22 CV 06649 (GHW)

14 UNION STATION SOLE MEMBER,
15 LLC,

16 Defendant.

17 -----x

18 New York, N.Y.
19 September 13, 2022
20 3:04 p.m.

21 Before:

22 HON. GREGORY H. WOODS,

23 District Judge

24 APPEARANCES VIA TELECONFERENCE

25 MORRISON COHEN, LLP
Attorneys for Plaintiff
BY: Y. DAVID SCHARF
AMBER R. WILL

KASOWITZ BENSON TORRES LLP
Attorneys for Defendant
BY: ANDREW W. BRELAND
DANIEL J. KOEVARY
DAVID J. MARK
DAVID E. ROSS

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1 (The Court and all parties appearing via
2 teleconference)

3 (Case called)

4 THE COURT: Let me start by taking appearances of the
5 parties. There are two cases for which we are holding
6 simultaneous initial pretrial conferences today, the first is
7 22CV5802, the second is 22CV6649. I'm going to ask for the
8 plaintiff and defendant's counsel to announce their appearances
9 separately in each of the two matters.

10 In each case I'm going to ask the principal
11 spokesperson for each side to identify him or herself and the
12 members of her team, rather than having each lawyer introduce
13 themselves individually.

14 Let me start with 5082. Who's on the line for
15 plaintiff?

16 MS. WILL: For plaintiff, it's Amber Will and Y. David
17 Scharf from Morrison and Cohen.

18 THE COURT: Thank you.

19 And who's on the line for defendant?

20 MR. ROSS: For defendants, your Honor, David Ross from
21 Kasowitz Benson Torres, and with me are David Mark, Daniel
22 Koevary and Andrew Breland.

23 THE COURT: Thank you.

24 Turning to 6649, who's on the line for plaintiffs?

25 MS. WILL: For plaintiffs, it's Amber Will and

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1 Y. David Scharf from Morrison Cohen.

2 THE COURT: Thank you.

3 Who's on the line for defendants?

4 MR. ROSS: For defendants, David Ross, David Mark,
5 Daniel Koevary and Andrew Breland.

6 THE COURT: Very good. So let me begin with a few
7 brief instructions I'd like the parties to follow here. First,
8 please remember that this is a public proceeding. Any member
9 of the public or press is welcome to dial in to this
10 conference. I'm not presently auditing whether third parties
11 are listening in, but it's possible; so I just ask that you
12 keep that fact in mind.

13 Second. Please state your name each time that you
14 speak. You should do that regardless of whether or not you've
15 spoken previously.

16 Third. Please keep your lines on mute at all times
17 except when you're speaking to me or your adversary.

18 Fourth. Please abide by instructions from our court
19 reporter that are designed to help her do her job.

20 And finally, I'm ordering that there not be any
21 recording or rebroadcast of all or any portion of today's
22 conference.

23 So, counsel, with that out of the way, let me turn to
24 my agenda for each of the two proceedings. First, I'm going to
25 give the parties the opportunity to describe any legal or

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1 factual issues that you'd like to draw to my attention in
2 connection with respect to each of the two cases.

3 Second. I hope to discuss the process that we'll be
4 using to litigate the case going forward. To that end, I
5 expect to look to the parties' proposed case management plan
6 and scheduling orders as a framework for our conversation. I
7 understand that there may be an application to stay discovery
8 pending resolution for the anticipated motion to dismiss. In
9 what I'll describe as the Ashkenazy matter, I will hear
10 argument with respect to that issue.

11 And finally, I hope to discuss what, if anything, I
12 can do to help facilitate an amicable resolution to the case.

13 So with that out of the way, let me begin with counsel
14 for plaintiffs in each of the two cases. I welcome any
15 comments about the nature of each of the two cases that you'd
16 like to share. Counsel, please proceed.

17 MS. WILL: Thank you, your Honor. The only issue that
18 we would like -- this is Amber Will, apologies, Morrison Cohen
19 for plaintiffs.

20 The only issue that we would like to bring to the
21 Court's attention is in the declaratory judgment case, which is
22 indexed at 6649, we believe that there is minimal, if any,
23 discovery that is required in that case to rule on the
24 contractual issues and the unambiguous provisions that were the
25 subject of the preliminary injunction hearing before this Court

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1 a few weeks ago.

2 With that, we expect that USSM, the defendant in this
3 case, is going to respond to the complaint later this week;
4 September 17th is the current deadline. And because lender
5 does not anticipate needing discovery to prove its contractual
6 claims, it intends to file for summary judgment, or depending
7 on defendant's response to the complaint, at least partial
8 summary judgment on the declaratory judgment claims.

9 And I believe that is all that we wanted to bring
10 attention to the Court.

11 THE COURT: Good. Thank you. I'll come back to the
12 nature and extent of discovery in the second part of the call,
13 but thank you for that.

14 Let me turn to counsel for defendants. Is there
15 anything that you'd like to tell me about each of the two
16 matters?

17 MR. ROSS: Yes, your Honor. David Ross. First, with
18 the respect to the Ben Ashkenazy matter, as your Honor
19 previewed and we discussed last week on Thursday when we had a
20 pre-motion conference, we do intend to move to dismiss the
21 complaint in its entirety on the bases that we set forth for
22 your Honor last week and in writing.

23 And we believe that the grounds that we've set forth
24 are not only compelling, but they would dispose completely of
25 the case, if we are correct with respect to the various

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1 arguments that we laid out. And because your Honor's decision
2 in that regard could either eliminate the case in its entirety
3 or substantially cut down on the scope of what is at issue in
4 the case, we do think that there should be a stay of discovery.

5 And would your Honor like me to go into that now, or
6 is that part two, in your view?

7 THE COURT: Thank you. That's part two, but I'm happy
8 to segue to it. Please, go ahead.

9 MR. ROSS: All right. So, your Honor, the reason why
10 we think that discovery should be stayed is because, first of
11 all, there are typically three parts to the standard for
12 establishing good cause for a stay. The first is in one
13 measure or another, either the strength of the motion or the
14 weakness of the pleadings and however you look at it, we think
15 that we have very significant grounds, alternative grounds that
16 I went through last Thursday. So I think we meet the
17 requirement, the first prong of the requirement at least, as
18 having a very significant likelihood of partial or total
19 success.

20 The second relates to the burden of discovery, and in
21 this particular case, I guess we don't have the discovery in
22 front of us yet, but the point that I made before, which is
23 that the scope of discovery with respect to the issues
24 regarding alleged wrongful acts by my client, communications
25 with third parties, I don't know whether plaintiff would or

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1 would not seek third-party discovery, but depending upon their
2 case and our responsive pleadings, it's possible that there
3 could be third-party discovery.

4 There is, obviously, the potential for expert damages,
5 according to the plaintiff. They want \$560 million from
6 Mr. Ashkenazy under various theories, and they also say they're
7 going to call an expert -- one or more experts with respect to
8 damages.

9 Obviously, we'd be taking discovery with respect to
10 these claimed bad acts with respect to the causation damages
11 and other issues related to the case. And if your Honor finds
12 that there are ambiguities, we don't expect that, but if you
13 were to find that, then that could give rise to discovery of
14 fact witnesses with respect to the drafting of the guarantee
15 provisions in the case. So we think there is a potential for
16 substantial discovery, which I think is the second part of the
17 test.

18 The third is whether there's prejudice to the opposing
19 party and, of course, every plaintiff wants to get to their
20 results quickly, but again, this is a potentially huge claim
21 and the briefing right now would end on October 20th under the
22 outside date for the briefing. So no pressure on your Honor as
23 to how quickly you would take to decide the motion, but from my
24 experience, your Honor is very efficient, and it likely
25 wouldn't be a lengthy period of time.

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1 So I think that we meet the requirements that are
2 typically recognized by this Court for the granting of a
3 relatively short stay of disclosure.

4 I would then go over to the other matter, your Honor,
5 if you'd like me to do so.

6 THE COURT: Thank you. Just go ahead.

7 MR. ROSS: All right. With respect to the other case,
8 captioned No. 6649, I understand Ms. Will -- that they're
9 planning to move for partial or total summary judgment right
10 off the bat.

11 Just a housekeeping matter, your Honor. Ms. Will
12 noted that our answer -- your Honor put our answer date on for
13 this coming Saturday, the 17th, and I don't think it was
14 intentional on your part, unless you tell us otherwise, but it
15 fell on a Saturday, and we would just ask that your Honor
16 extend that date until Monday. Because it was a court order,
17 we can't just assume that one goes to the next calendar date
18 when there's an order in place. So that's just --

19 THE COURT: That's fine, that's fine. So ordered.

20 MR. ROSS: Thank you, your Honor.

21 With respect to the substance, we intend to assert
22 affirmative defenses, equitable defenses and potentially
23 counterclaims. We think that we're entitled to discovery with
24 respect to the actual substance of the complaint, with respect
25 to the foreclosure, and how it was accomplished with respect to

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1 DAOL's standing and other issues that are alleged in the
2 complaint, as well as, as I said, equitable defenses that we
3 would assert in this equitable declaratory judgment case.

4 So I can't say for sure until I saw the partial
5 summary judgment motion that might be made, but I'm confident
6 that we will take the position -- I'm confident that it's
7 likely that we would take the position that it would be
8 premature, until we've had our chance to accomplish discovery,
9 for that motion to be made.

10 The parties agreed on a relatively short and efficient
11 schedule in this case, as opposed to the Ashkenazy case where
12 we had completing schedules. But in the Union Station Sole
13 Member case, as a defendant, we have a fairly quick and
14 efficient schedule that was agreed to.

15 I think plaintiff implicitly recognized that discovery
16 would take place. I guess they want to move for summary
17 judgment at the same time as we're conducting discovery, and as
18 I said, we think that that's ill advised in this particular
19 case since it can all be done in a matter of four or five
20 months.

21 THE COURT: Thank you. Let me ask a short question.
22 Counsel for plaintiff thought that discovery with respect to
23 the declaratory judgment action would be relatively concise.
24 What I'm curious about, and I welcome any comment, is the
25 extent to which a broader scope of discovery with respect to

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1 the declaratory judgment action, whether in support of
2 equitable defenses or otherwise, would result in discovery that
3 would potentially sweep within its breadth the kind of
4 discovery that plaintiff wishes to take in the Ashkenazy
5 matter.

6 So basic question is, given the parties' views of the
7 potential breadth of the discovery in the Sole Member case, how
8 does that affect the arguments with respect to the application
9 for a stay?

10 To put it more simply, if the information is going to
11 be sought from Ashkenazy in the Sole Member case, what's the
12 value of the stay? I'll start with defense counsel. Counsel?

13 MR. ROSS: Your Honor, if I read the submission from
14 the plaintiff and what Ms. Will said earlier on this call, I
15 understood them to say that they don't need any discovery in
16 the case, in the declaratory judgment case.

17 So as I understand it, their position is they're ready
18 to rock and roll. It's our discovery which would require time
19 in connection with their potential summary judgment motion. I
20 didn't understand them to be saying they need any discovery.

21 THE COURT: Thank you. Good.

22 Let me turn back to counsel for plaintiff. Counsel, I
23 welcome any arguments in response to the application for a stay
24 of discovery in the Ashkenazy matter. Tell me what, if any,
25 discovery you think is appropriate with respect to that case

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1 before you begin a discussion of the relevant factors, which I
2 think counsel for defendants accurately described it. Counsel?

3 MS. WILL: Thank you, your Honor. The discovery in
4 the Ashkenazy case we believe would be fairly limited,
5 especially since the interference allegations take place in
6 2022, primarily within the last six months or so. So we are
7 talking about a very limited time period in which discovery
8 would reveal documents and communications that would support
9 plaintiffs' claims in this case.

10 The interference and the obstructionist actions we
11 would be looking at in discovery, would be communications that
12 plaintiff had -- or defendant had with JLL, the property
13 management company, directions that defendant had made to other
14 third parties, including Amtrak, including the landlord of
15 Union Station, including other parties that we may not know of,
16 that really highlight their position that they interfered with
17 lender's exercise of rights.

18 That includes lender's ability to foreclose on the
19 mezzanine loan, as well as the other exercise of rights under
20 the pledge and security agreement. Now, while that involves
21 some limited third-party communications, again, it's a very
22 limited time period here with approximately six to eight months
23 or so of documents and communications that would be the focus
24 of discovery. Because it is such a limited scope, we don't
25 think that the burden would be all that great.

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1 In plaintiff's complaint, specifically, there are
2 allegations that were upon information and belief because they
3 were communications that we had learned about from third
4 parties, but we know defendant had directly with those third
5 parties; so we do have not have access to that information
6 without discovery.

7 THE COURT: Thank you. I raise the specter of this
8 issue during our last conference. The question about they may
9 implicate advice of counsel or other defense, what's your
10 expectation, counsel for plaintiff? Will discovery in
11 connection with the Ashkenazy matter potentially raise such
12 issues?

13 MS. WILL: Your Honor, if Ashkenazy raises the advice
14 of counsel as a defense and the recourse action, then our
15 position is that the attorney-client privilege would be waived,
16 and we would be able to access attorney communications with
17 defendant in discovery. But we do not know whether defendant
18 is raising that defense at this time.

19 THE COURT: Thank you. Good. Thank you very much.
20 So what's your view regarding the defendant's
21 application for a stay?

22 MS. WILL: Thank you, your Honor. We disagree that a
23 stay is necessary in this case. In Federal Court, typically
24 discovery continues pending dispositive motions, especially for
25 dispositive motions on a failure to state a claim.

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1 As we addressed in the conference last week, lender
2 has challenges to each of defendants' arguments as to why the
3 claims should be dismissed, and we think those challenges are
4 meritorious. That the complaint plausibly alleges that
5 Mr. Ashkenazy, or the borrower, in either of the loan documents
6 triggered springing recourse events or loss recourse events.

7 This would make Mr. Ashkenazy personally responsible,
8 under the guarantees of each of the loans, and we believe that
9 the complaint adequately alleges that willful misconduct, that
10 interference, and that obstruction by Mr. Ashkenazy to be able
11 to survive any motion to dismiss that will be filed, I believe,
12 next week, by September 22nd.

13 In regards to, again, the breadth of discovery sought,
14 defendant had said that the scope would be focused on
15 third-party discovery, it could involve all of the wrongful
16 acts, there are expert damages and things like that. But
17 again, as I just mentioned, the scope of discovery is very
18 limited in time period and that should ease any burden on
19 defendants. And because there is a greater chance that the
20 motion to dismiss will not dismiss all of the claims at issue
21 here, discovery should push forward and continue.

22 In response to prejudice, although there is a briefing
23 schedule on the motion to dismiss, there is no reason to delay
24 discovery when we would only be pushing it back, you know, four
25 or five months, depending on when the Court can rule on the

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1 motion to dismiss.

2 Because lender believes that it has meritorious claims
3 and expects to vigorously challenge the pending motion to
4 dismiss, we do not believe that defendant has met its burden to
5 show good cause to stay discovery in this case.

6 THE COURT: Good. Thank you very much. So when
7 considering the arguments with respect to the application to
8 stay, counsel for plaintiffs, I'll give you a moment to respond
9 to any other comments made by defendants as far as the scope of
10 discovery before I turn back to defense counsel for any reply
11 to your arguments. Counsel, anything else from plaintiffs?

12 MS. WILL: The only other thing I wanted to add, your
13 Honor, is that in regards to the two pending cases and possible
14 overlap of discovery, lender does not anticipate that the
15 discovery in the recourse action would overlap with any
16 discovery in the declaratory judgment case.

17 In particular, as defendant had kind of assumed,
18 lender believes that the contracts and the contractual language
19 is very clear in the declaratory judgment action and that
20 lender does not need discovery to prove its claims. And that
21 is why we would be seeking partial summary judgment or summary
22 judgment depending on what the responsive pleading is on the
23 claims in the declaratory judgment action.

24 THE COURT: Thank you. Before I turn to counsel for
25 defendant, just counsel for plaintiff, with respect to the

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1 third consideration highlighted by counsel for defendant,
2 namely prejudice to any party opposing the stay, apart from the
3 fact of potential delay, are there any other concerns that you
4 point me to to show that plaintiffs would be prejudiced in the
5 event of the stay.

6 MS. WILL: No, your Honor.

7 THE COURT: Thank you.

8 Counsel for defendants, any response to the arguments
9 presented by counsel?

10 MR. ROSS: Just briefly, your Honor. David Ross.

11 With respect to the second factor involving the extent
12 of discovery, I don't think that the fact that there is an
13 eight months -- six or eight-month period necessarily means
14 that the discovery won't be extensive or burdensome.

15 So the fact that it doesn't cover a ten-year period
16 sometimes matters, but the fact that it may cover intensely a
17 shorter period doesn't necessarily mean that it won't be
18 substantial.

19 Other than that, your Honor, I think I have addressed
20 all of the points, and I have nothing further.

21 THE COURT: Thank you. Bear with me for just a moment
22 while I consider your arguments.

23 (Pause)

24 Good. Thank you very much. Counsel, thank you for
25 your indulgence as I was considering the arguments presented by

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1 the parties.

2 So counsel for defendants accurately summarized the
3 governing law with respect to the question of whether or not
4 the Court should impose a stay under these circumstances.

5 Counsel for plaintiffs aptly elaborated on the
6 standard as well. Let me just briefly outline it. As counsel
7 for plaintiff noted, a motion to dismiss does not automatically
8 stay discovery in Federal Court except in cases, for example,
9 covered by the Private Securities Litigation Reform Act, which
10 this is not.

11 As a result, discovery is not routinely stayed simply
12 on a basis that a motion to dismiss has been filed in this
13 court. However, upon a showing of good cause, a District Court
14 has considerable discretion to stay discovery pursuant to
15 Federal Rule of Civil Procedure 26(c). In determining whether
16 good cause exists, courts consider a number of factors. Among
17 them. "One. Whether a defendant has made a strong showing
18 that the plaintiff's claim is unmeritorious; two, the breadth
19 of discovery and the burden of responding to it; and, three,
20 the risk of unfair prejudice to the party opposing the stay."
21 That's a quotation from *Trustees of New York City District*
22 *Council of Carpenters Pension Fund v. Showtime on Piers, LLC*, a
23 2019 decision by my colleague, Judge Caproni, at 2019 in
24 Westlaw 6912282 at star one (SDNY, December 19, 2019).

25 So having considered all of those factors, I believe

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1 that there is good cause to enter a stay pending a briefing and
2 resolution of the anticipated motion to dismiss. Let me just
3 say a few brief words about the reasons why.

4 First, I'm not going to take a position now regarding
5 the strength of the motion as a whole. Defendants have made a
6 number of arguments regarding the viability of plaintiff's
7 claims. They vary in nature. I'll simply say that with
8 respect to the motion, were it to be fully successful, it could
9 result in dismissal of the action as a whole. Were it
10 partially successful, it might result in limitation in the
11 scope of discovery that's to be conducted here. So I think
12 that the first factor weighs moderately in favor of granting
13 the stay for those reasons.

14 Here, I appreciate plaintiff's arguments that the
15 duration of time at issue here is relatively brief. It does,
16 however, involve third-party discovery and, I expect, may raise
17 substantial discovery issues as parties explore the mental
18 state of Mr. Ashkenazy as he was taking the steps that
19 plaintiff alleges to have been made in bad faith.

20 So I think that the burden of responding to this
21 discovery, not only on the parties but also on the third-party
22 respondents, is significant, and I take into consideration the
23 burden on those third parties. And, in particular, given the
24 circumstances on the ground, as I understand them to be, at
25 Union Station; namely, otherwise fraught. And as a result, I

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1 think that the incremental burden may be even more problematic.

2 With respect to the risk of unfair prejudice to the
3 party opposing the stay, I don't think that there's substantial
4 prejudice to plaintiffs as a result of a stay. Let me say that
5 my assumption is that defendants and their counsel have put in
6 place appropriate litigation holds with respect to any
7 information that is potentially discoverable in this case.
8 I'll give you the opportunity to correct that assumption,
9 counsel, if I'm wrong, but I think that a relatively,
10 hopefully, short delay in discovery in this case will not
11 result in substantial prejudice.

12 I'm not aware of any actor, and the plaintiffs do not
13 contest that there is any, apart from the temporal delay, for
14 example, no concerns regarding Mr. Ashkenazy's ability to make
15 good on a potential guarantee obligation, should it be
16 triggered. And so, as a result, I don't think that the risk of
17 unfair prejudice weighs so heavily as to weigh against a
18 finding of good cause for the imposition of a stay here, given
19 the weight in favor of the stay that I accord to factors with
20 one and two.

21 So I'm granting the defendant's application here, and
22 I will try to get to this promptly after it is resolved.

23 I should say one other thing, and I apologize about
24 this. I should have mentioned it as we were talking about the
25 factor two, but this is a consideration. Counsel noted the

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1 possibility that the Court might find that the contract at
2 issue is at least in part ambiguous.

3 I understand that argument to be an allusion back to
4 the use of the term "custodian" in the contract as we discussed
5 it back on Thursday. In the event that I were to conclude that
6 the contract is ambiguous, discovery may require exploration of
7 the parties' understanding that the meaning of the contract at
8 the time of its formation, and as a result, discovery would be
9 substantially broader potentially than is anticipated on the
10 assumption that I find the contract to be unambiguous.

11 That fact also weighed in my assessment of the
12 relevant factors. I apologize for not mentioning it as I went
13 through them earlier, but in sum, having considered all of the
14 relevant factors, I find that there is good cause to stay
15 discovery pending briefing and decision on the anticipated
16 motion to dismiss in the Ashkenazy matter.

17 Good. So I'll enter an order to that effect.

18 Let's talk now about the second case. I'm not going
19 to spend -- which I'm going to refer to as the declaratory
20 judgment action. I appreciate that the parties have talked
21 about the scope of discovery in the case. I've reviewed your
22 proposed case management plan and scheduling order. My
23 expectation is going to be that when I set a series of
24 deadlines in this case management plan and scheduling order,
25 that the parties will meet them.

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1 So let me just inquire. Is there anything that you'd
2 like to share with me that might inform my judgment of whether
3 or not these deadlines are reasonable? I've looked at them. I
4 think that, working very hard, you should be able to meet them,
5 but I just want you to understand that when I do set these
6 deadlines, I will expect you to meet them. So I want to make
7 sure that you've fully contemplated all of the work that you'll
8 need to do before I set deadlines.

9 So counsel for plaintiff, with that in mind, what are
10 your expectations for the conduct of discovery here,
11 understanding the desire to file an early summary judgment
12 motion? And again, my principal reason for even asking is to
13 make sure that the amount of time that the parties have
14 afforded themselves is sufficient. Counsel for plaintiffs?

15 MS. WILL: Thank you, your Honor. Again, lender does
16 not believe that we need discovery to support our claims.
17 We'll reserve any argument as to whether discovery is needed on
18 the defenses or any of the other affirmative allegations that
19 defendant makes in its responsive pleadings.

20 But on the declaratory judgment claims themselves, we
21 believe that the schedule as set is satisfactory and can be
22 met, based on plaintiff's understanding of the case and the
23 facts at issue.

24 THE COURT: Good. Thank you.

25 Counsel for defendants, let me hear from you. What

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1 are your expectations for the context of discovery here, and is
2 there anything that I should know now before establishing these
3 deadlines for completion of discovery in the case?

4 MR. ROSS: David Ross, your Honor. We accepted the
5 dates that plaintiff proposed here. Though, we do believe that
6 they are aggressive, and it would not shock us if we had to
7 come back to your Honor for some extension merely to complete
8 them.

9 Even with everybody working hard and diligently and in
10 good faith, as we expect everyone to do, one thing we didn't
11 build in, your Honor, is what impact there would be if we also
12 need to fully brief a summary judgment motion, a rule 56.1
13 statement. And we know your Honor is very, very careful about
14 those documents, and so we know it's a lot of work.

15 So it's possible, if they do proceed with a full-blown
16 summary judgment motion, that could impact the schedule,
17 notwithstanding everybody working hard. So that's what I'd
18 like your Honor to know.

19 THE COURT: Thank you. So I'm happy to talk now about
20 a modification to the proposed schedule. My goal now, more
21 than anything else, is to set a schedule that the parties think
22 they can meet without the need for an extension, taking into
23 account the kind of contingencies that you've described.

24 Do you have a proposal regarding potential
25 modifications to the schedule with those concerns and any

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1 others that you may wish to take into account in mind?

2 MR. ROSS: Your Honor, David Ross. Should we assume
3 that they are making their summary judgment motion and that
4 will proceed in parallel?

5 THE COURT: Based on what I've heard from counsel for
6 plaintiff, yes, that sounds like a sound assumption.

7 MR. ROSS: Then, your Honor, what I'd suggest -- this
8 is completely off the cuff because I haven't tried to go
9 directly point by point, but I would say, extending the cutoffs
10 by two to three months would make it far more likely that we
11 would hit the targets.

12 THE COURT: Counsel for plaintiffs, what do you think?
13 I'm going to construe that as a request for extension of the
14 deadline for completion of fact discovery, as well as
15 completion for expert discovery, by about two months. That
16 would result in modifications to paragraphs 7A, 7E, and 7F, as
17 well as paragraph 10, as the parties have proposed it.

18 I'm going to talk in a moment about the expert
19 discovery deadline, but it would not change the deadline for
20 the initial round for request for production and
21 interrogatories, and 26A disclosure. What's your view?

22 MS. WILL: Thank you, your Honor. Plaintiff, when
23 proposing the dates that are in the case management plan,
24 anticipated making a summary judgment motion based on the
25 pleadings and the clear contractual language.

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1 So we think that the dates as proposed are meetable,
2 even with the counterclaims and defenses that might be brought
3 by defendants.

4 THE COURT: Thank you.

5 I think that defendant's request for an extension of
6 the deadlines is sound. First, the deadlines that the parties
7 proposed is a month shorter than what I would describe as the
8 default amount of time provided for in my individual rules,
9 which is itself relatively quick.

10 This is a case of certainly more value, if not
11 necessarily more complexity, than others; so I think a time
12 period at least as long as the default is appropriate. Given
13 that the scope of discovery here may be relatively broad, and
14 given that my expectation is that the parties will meet these
15 deadlines once established, I think it is prudent to add an
16 amount of time of the schedule along the lines proposed by
17 counsel for defendants so that you can meet them.

18 So let me turn to the question of expert discovery.
19 Counsel, the parties have not provided deadlines for expert
20 discovery here. My inclination is to add deadlines for expert
21 discovery even if you don't think that there will be any. I
22 would have expert discovery be due on the same day as the close
23 of fact discovery, and I would have party proponent and party
24 opponent disclosure due four and six weeks respectively prior
25 to that date. I think that would be beneficial because there

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1 would be a clear date by which decisions about whether or not
2 experts will be used must be made.

3 So let me hear from each of you about your
4 expectations for the use of experts, and whether the proposed
5 addition of a deadline for experts discovery, consistent with
6 what I just described, would be appropriate.

7 Counsel, first, for plaintiff?

8 MS. WILL: Thank you, your Honor. Lender has no
9 expectation to need discovery for experts, any kind of reports
10 for its case in chief. Again, not knowing what defendants are
11 going to raise in their responsive pleadings, we do not know if
12 an expert would be necessary to respond to those allegations or
13 counterclaims.

14 THE COURT: Good. Thank you.

15 Let me just make one brief comment based on just a
16 stray element in that sentence, which is not expecting any
17 reports. I just remind the parties that whether or not
18 somebody is an expert will be driven by the nature of their
19 testimony, that is, by whether or not the testimony follows in
20 the scope of rule 702.

21 As a result, regardless of whether or not the expert
22 is one that is required to provide a report or instead is one
23 that is not required to provide a report, I would still
24 categorize that testimony as expert testimony, and I still say
25 that disclosures would be required with respect to them.

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1 So I just wanted to latch onto that one set of words
2 to remind the parties that expert testimony can come in the
3 form of things that do not require reports, particularly if
4 it's expert testimony of somebody that has not been specially
5 retained.

6 So, counsel, with that clarification, counsel for
7 plaintiffs, any other thoughts about the need for expert
8 testimony in the case?

9 MS. WILL: Thank you, your Honor. Our answer is the
10 same whether it is an expert that is required to enter a report
11 or an expert categorized by other means. Lender does not
12 expect that we would need an expert to support its case in
13 chief.

14 THE COURT: Good. Thank you.

15 Counsel for defendants, let me hear from you about the
16 need for experts here.

17 MR. ROSS: Thank you, your Honor. David Ross. The
18 answer is we don't know at this time. And I'm not sure, but I
19 think that what your Honor has proposed is prudent in that we
20 can, with the extensions that you've talked about and the
21 concept that you laid out about the timing, I think that is
22 reasonable and makes sense to provide for it.

23 THE COURT: Very good. Thank you.

24 So let's do this. So I'm going to enter the parties'
25 proposed case management plan and scheduling order with the

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1 following modifications: First, the fact discovery deadline
2 will be approximately 60 days later than the parties proposed;
3 so sometime in mid-February 2023.

4 The deadlines in paragraphs 7E and F will be changed.
5 The deadline to complete depositions will be approximately
6 three weeks prior to the close of fact discovery.

7 The deadline for request to admit will be
8 approximately 30 days prior to the close of fact discovery. I
9 note that with respect to that, I'm changing the lag between
10 the date of service and the close of fact discovery so that it
11 is 30 days between the service of the requests to admit and the
12 close of fact discovery. That's because I view requests to
13 admit as a fact discovery tool.

14 The Court will add deadlines to paragraph 8.

15 The deadline for the completion of expert discovery
16 will be the same as the deadline for completion of fact
17 discovery.

18 Party proponent disclosures will be due no later than
19 the date that is six weeks prior to the close of discovery.

20 Party opponent disclosures will be due no later than
21 four weeks prior to that date.

22 And I'll push back the date for motions for summary
23 judgment in paragraph 10 to approximately 60 days after the
24 date that the parties initially proposed.

25 Let me just say a few brief words about the case

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1 management plan and scheduling order, and then I'll come back
2 and comment briefly about the proposed motion for summary
3 judgment.

4 First. These are real deadlines; so keep in mind that
5 these are real deadlines. We just worked to extend the
6 deadlines so that I can tell you that they are real deadlines.
7 They are real deadlines. They are deadlines for completion of
8 discovery; so please keep that in mind.

9 The case management plan and scheduling order
10 specifically says that these are deadlines for completion of
11 discovery. It uses the word "completed" when it refers to the
12 deadline for completion of fact and expert discovery. That's
13 an intentional choice of words. It reflects my expectation
14 that discovery will, indeed, be completed by those dates. In
15 other words, that there won't be more after those dates.

16 You can extrapolate all the corollaries from that rule
17 yourselves, but I just want to highlight a couple of them.

18 First off, to the extent that there are any disputes
19 about the adequacy or timeliness of any discovery responses,
20 please bring them to my attention promptly so that I can help
21 you resolve them.

22 (Technical interruption in proceedings.)

23 Do not sit on or hoard discovery disputes with the
24 expectation that I'll add time to the discovery period to allow
25 you to litigate outstanding discovery disputes. To the

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1 contrary. My expectation is that discovery will be completed
2 by that date. It is not the date on which we will begin
3 litigation about the substance of discovery disputes.

4 So if you sit on or hoard discovery disputes until
5 late in, much less after, the close of discovery, you should
6 not expect that I will take action to compel the production of
7 those materials. You may instead find that I will conclude
8 that you have waived the opportunity to seek such discovery
9 under the auspices of the Court's scheduling order.

10 Second. The parties should keep in mind that these
11 are real deadlines. That's a fact that you should contemplate
12 as you're scheduling your discovery protocols. If you were to
13 wait, for example, to take a deposition late in the discovery
14 period, you'd have less time to conduct follow-up discovery.

15 So just to put it very simply, keep in mind the fact
16 that these are real deadlines. If you wait to make a request
17 for information or to take a deposition, you'll have less time
18 to do anything with the information that you may learn.

19 Next. The deadlines in paragraph 8C are worthy of
20 particular note. That paragraph requires that you provide all
21 of the disclosures required by rule 26(a)(2) by the deadlines
22 that are specified there. If you fail to provide all of the
23 disclosures required under rule 26(a) by those dates, you can
24 expect that your expert will not be permitted to provide
25 testimony or other evidence in the case.

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1 I reminded you earlier that there is a distinction
2 between report-giving experts and experts who are not required
3 to provide reports. Please think carefully about two things in
4 advance of the deadlines that are specified in paragraph 8C:
5 A, whether you, indeed, need or want to present expert
6 testimony in the case; and, B, consider what the nature is of
7 the disclosures required for the relevant expert, keeping in
8 mind again that even experts who are not specially retained
9 must provide disclosure under rule 26(a)(2).

10 I'll grant extensions of these deadlines but only for
11 good cause shown. At the heart of a showing of good cause is a
12 showing of diligence; so keep that fact in mind as you make
13 professional judgments about the amount of resources that you
14 want to invest in the case. And if you choose to invest less
15 time or energy in the case than you would prefer, you should
16 not find that I will deal with your grounded decision that you
17 have shown good cause for an extension of the deadlines in that
18 failure. You must show diligence. As a result, the mere
19 agreement by the parties that the extension would be helpful
20 but may not be sufficient to support a finding of good cause.
21 You should factor, in fact, expect that it will not.

22 By the same token, remember that my expectation is, my
23 hope is, that the parties will work to settle the case
24 amicably. That work should be happening in parallel with your
25 efforts to litigate the case. To put it simply, the fact that

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1 the parties may working to amicably resolve the case or
2 bringing some other substantive motion, those things don't stay
3 discovery. So you must continue to do the work we did in order
4 to meet the discovery deadlines in parallel with those other
5 efforts.

6 Any requests for an extension of time must be made
7 timely, in accordance with my individual rules of practice and
8 the language in the case management plan and scheduling order.

9 So I'll enter this case management plan and scheduling
10 order with the changes that we just discussed. It will govern
11 your conduct going forward. I think that is all that I wanted
12 to say about the case management plan.

13 Counsel, is there anything -- Oh, there is one other
14 thing that I wanted to mention was rule 56(d). I am happy to
15 see a motion or a letter requesting leave to file a motion for
16 summary judgment. A pre-motion conference request letter
17 should be filed in accordance with my individual rules. With
18 respect to any such motion, I'll make a determination after
19 I've received that letter as to whether or not a pre-motion
20 conference is required.

21 The one thing I just wanted to flag for counsel for
22 plaintiffs, given defendant's remarks, is just the existence of
23 rule 56(d), and I'd ask you to look at that and the case law in
24 the Second Circuit with respect to a party's indication of rule
25 56(d) in response to an early motion for summary judgment. I

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1 just ask that you consider that, in light of counsel's comments
2 about their anticipated arguments against a motion for summary
3 judgment.

4 That's all I'll leave you with now. It may be that
5 we'll want to talk about whether or not any potential
6 opposition to a summary judgment motion should be bifurcated in
7 the event that the defendants wish to raise 56(d) as a grounds
8 to oppose the motion. That is, it may make sense to hear any
9 56(d) arguments and to see the affidavits submitted in support
10 of that before requiring the defendants to respond
11 substantively to the motion, given that those are very
12 different types of issues. It might be efficient.

13 In any event, I just wanted to raise that. We may or
14 may not discuss it further when we get to the timing of the
15 pre-motion conference with respect to an anticipated motion for
16 summary judgment on that issue.

17 Anything that I can do at this point to help the
18 parties resolve this case? First, counsel for plaintiff?

19 MS. WILL: No, your Honor, but thank you. And we'll
20 come back to the Court if we think that there's going to be
21 anything that the Court can help us push forward with
22 settlement discussions.

23 THE COURT: Very good. Thank you very much.

24 Please do let me know if there's anything I can do.
25 I'd be happy to refer the parties to either our mediation

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1 program, which is excellent, or the assigned magistrate judge,
2 who is also excellent. So please don't hesitate to come to me.

3 Just remember that it takes a little bit of time to
4 schedule a mediation. It can take a little more time to
5 schedule a mediation session before the magistrate judge. So
6 don't wait until the last possible minute to ask.

7 I encourage you to talk about the possibility of
8 resolving the case often. As you all know, the litigation that
9 you're about to embark on is expensive and time consuming. The
10 amounts at issue here, I understand, are potentially large.
11 All the more reason for the parties to work early to try to
12 come to some kind of mutual resolution of these issues to
13 save -- I'm sorry to say this, counsel -- all of the costs of
14 the litigation, which may be able to fuel settlement. So I
15 hope that you'll keep that in mind as you are vigorously
16 representing your clients' interests otherwise.

17 That's all that I have. Anything else before we
18 adjourn? First, counsel for plaintiffs?

19 MS. WILL: Nothing for us. Thank you, your Honor.

20 THE COURT: Thank you.

21 Counsel for defendants?

22 MR. ROSS: No, your Honor. Thank you very much.

23 THE COURT: Very good. Thank you all very much. This
24 proceeding is adjourned.

25 (Adjourned)